



COMPANY PROFILE



DESIGN | SUPPLY | INSTALL | SUPPORT

About DSIS SOLUTIONS



The way in which businesses operate has changed dramatically over recent years driven by internet based services. **DSIS** recognise now more than ever that network bandwidth, throughput and availability are critical to business operations. **DSIS** provides network infrastructure solutions which support your needs for Cloud based services and the onward progression of the “Internet of Things”.

DSIS technical staff have many years of experience in providing IT infrastructure, both to large corporations and small businesses. The company has over 100 years combined experience in providing state of the art network infrastructure. **DSIS** use ISO9001 recommended processes and procedures for the Design, Supply, Installation and Support of IT infrastructure solutions. The company has built a portfolio of products and people to deliver standards-based technologies that support the transition to higher-bandwidth operation using fixed and wireless networking. The company recognises the need for solutions that address a number of key areas including performance, manageability, productivity, speed, security, reliability, flexibility, lower costs and ease of use.

DSIS provide a wide range of design, implementation and project management services for small to medium projects, large contracts and nationwide roll-outs. In all cases a range of high quality market-leading structured cabling systems, Network Hardware and Software Solutions are available, supported by a service from experienced and professional teams.

DSIS are a one stop supplier for the provision of total turnkey ICT and Network Services that enable and support the “Internet of Things”.



Technology From



Vendor Independent Product Portfolio for:



- Wide Area Networking
- Local Area Networking
- Wireless LAN and hand-held technology
- Point to Point Wireless Solutions
- Cloud Based ICT Services
- Cloud Based PABX Systems
- LAN and IP enabling devices (IPCCTV, IPAccess, IPEnvironment) for the provision of the “Internet of Things”
- IP Enable Interactive Audio Visual and Digital Signage Solutions.
- Structured Cabling and Fibre Optics

Services

- Technical Consultancy
- Wi-Fi Site surveys, design and installation
- Free Space Optics design experts
- Pre and post-sales technical support
- Hardware installation and de-installation
- Logistics and warehousing services
- LAN and WAN design and implementation
- Small Data Centre and Server Room Design and Build
- Cabling infrastructure design and support



Expertise Includes:

- Cisco Network Solutions
- Dell Networking
- Huawei Networks
- Netgear Solution Specialist
- Aruba Wireless
- Juniper Wireless
- All Ubiquity Products
- Motorola PTP Radio
- Siklu PTP Radio
- PAV and Geodesy FSO Solutions Specialists
- Microsoft Partner Program
- Mobotix, Hikvision and Axis IP CCTV
- Paxton Access Control
- Connectix Approved Partner
- Excel Cabling Partner
- Hellerman Tyton

Installation Standards

DSIS installers and technicians adhere to a strict code of conduct at all times to ensure the highest standards of workmanship are achieved. Supervision is constant by the onsite senior engineer who acts as the local Quality Assurance Representative.

All relevant regulatory standards are followed these include the following:

- CDM Regulations
- BS6701
- EN50173
- EN50174
- BS8590 AV Installations
- IEEE installation standards

DSIS IOT & Cloud Technology Solutions



Cloud
Support Service

Cloud
Multisite

Cloud
Remote

Cloud
Apps

Cloud
Connect

Cloud
Storage

Cloud
Security

Cloud
Control

Structured Cabling & Fibre Optics

IT's What We Do

Local & Wide Area Networks.
Wi-Fi Networks IP Voice.

IP CCTV

Servers, Workstations
& Virtualisation.

IP Access Control
Systems

IP Enabled Audio/Visual
Solutions

IP Enabled Environmental
Monitoring

IPTV and Digital
Signage Solutions

IP Enabled Comms Room,
design and build

Testing and Certification

Data Networks including Wi-Fi are load tested and results recorded for future performance bench mark test.

All structured cabling is tested and certified using a Fluke Cable analyzers (or equivalent) to the relevant BS EN 50173 Link specification. Each cable has an individual test certificate and the results are provided electronically

Fibre optic cabling is tested with a light source and power meter and an Optical Time Domain Reflectometer (OTDR) at the 850 and 1300nm operating widows. Test certificates are issued per cable.

Project Management

All **DSIS** project staff and directors have undergone a detailed training program based on PRINCE2 methodology. A “Project Initiation Document” (PID) will be prepared prior to work commencing that will high light everything from key personnel project directory, Project Plan, Risk Analysis, Budgets etc. and will be agreed by all parties involved. A system of weekly “High Light” reports will be issued by the Project Manager using red, amber, green identifiers (RAG Report) for each task in order to track progress.

Warranty

Upon completion, installations are issued with an ‘Installation Complete Certificate’ providing confirmation that the installation has been carried out to the agreed standards and specification. The passive components of a registered installation are covered by a manufacturer’s product warranty and applications assurance.

Documentation

A documentation pack will be issued that will include job description, site schematics, cabinet layouts, labeling standards, test results and product data sheets.

Support Services

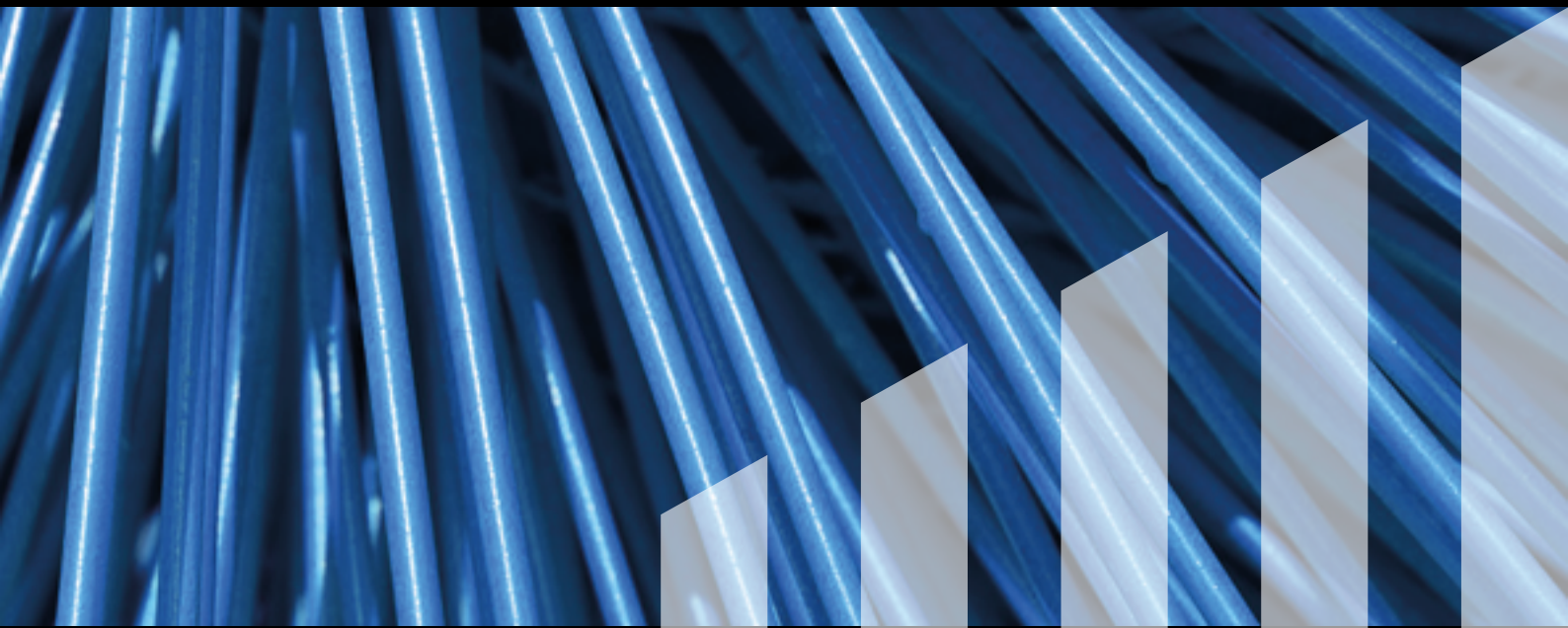
DSIS provides a range of technical support and maintenance services to suit all budgets and support requirements.

A selection of both standardised packages and tailored solutions for customers with different needs can be offered, based on the risk to the business and the current support already in place.

Tailored maintenance and support packages can be designed around the following areas:

- Technical Telephone Support – 1st or 2nd Line
- Remote Access Support – 1st or 2nd Line
- Hardware and Software support
- Onsite technical assistance
- Flexible hours of cover
- Full range of training, auditing and analysis
- Diagnostics and health checks
- Off site data storage

DSIS work with you to identify the best support solution for your organisation giving you control over the support you need. We offer a **FREE** consultation to discuss with you your requirements which allows us to detail your free quotation.



Health & Safety



DSIS Solutions Ltd looks upon the promotion of health and safety measures as a mutual objective for themselves and their employees. Therefore, it is the Policy of the Management to do all that is reasonably practicable to prevent personal injury and damage to property, and to protect everyone from the foreseeable hazard and danger, including the public, in so far as where they meet **DSIS** activities. A detailed Risk Assessment and Method Statement (RAMS) will be issued prior to any work commencing.

DSIS retain the services of Rawlings Safety & Training Consultancy Services Ltd to act as our Professional Safety Advisor to ensure the company complies with Regulation 7 of the Management of Health and Safety at Work regulations, and all other statutory health and safety legislation.

References

Prestigious business clients have selected **DSIS** Solutions Limited as their supplier due to the quality of assistance and installations provided, backed by a competitive pricing policy. A small sample of our clients are listed below:



KCOM Group
Liverpool Women's Hospital
Cheshire and Wirral NHS Trust
Tynons Electrical
Indigo Technology Services
University of Liverpool

Stepan chemicals UK Limited
Industrial Chemicals Limited
Throgmorton Financial Services
Mayr-Melnhof Packaging UK Limited
Face and Eye Clinic
Courthouse Clinics

Reference contacts can be provided on request

Why use DSIS Solutions Limited?



This is a question that often gets asked when a proposal has been put forward. In the current economic climate, there are forces at work to drive the cost down on all types of projects. Unfortunately, some companies choose to achieve this by also driving out any service value and sub contract the work to third parties (with dubious insurance cover) on a minimum price to maintain some margin as well as deploying inferior products. This can work but when things go wrong it can be an absolute nightmare to get a resolution to the problem quickly and efficiently.

An answer would be:

- We value our reputation as much as any profit margin
- Repeat and referral work is core to our operations.
- All engineers are CRB checked and carry a photo ID card
- **DSIS** are a skills pledge organisation
- Our People are Our Strength all staff attend regular training
- ISO9001 Quality Procedures for design, supply, install and support.
- Health and Safety always a Priority
- All work is carried out to Industry defined.
- Provide best value for money by providing excellent support and service for well designed solutions.

Below are extracts from a poster that all of our engineers are taken through at induction and is displayed in our office:

A Customer is the most important person in this office, either in person or otherwise.

A Customer is not dependent on us. We are dependent on them.

A Customer is not an interruption of our work; they are the purpose of it. We're not doing them a favour by serving them; they are doing us a favour by giving us an opportunity to do so.

A Customer is not an outsider to our business; they are a part of it.

A Customer is not a cold statistic – a name on a database or spreadsheet. They are a flesh-and-blood human being, with biases, prejudices, feelings and emotions like our own.

A Customer is not someone to argue with. Nobody ever won an argument with a customer.

A Customer is a person who brings their wants. It's our job to fulfil them profitably – to them and to ourselves.

Thank you for taking the time to read this document. If you have any questions, please do not hesitate to get in touch.



Company Details



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